

AGREEMENT

between

Junior Achievement – Young Enterprise Italy

located in Via Rossini 6/8 – 20122 Milan (MI) – represented by Miriam Cresta, Executive Director (from here on JA-YE Italy)

Associazione UNISCO Network per lo sviluppo locale

Located in Via Piccinni, 24 – 70122 Bari – represented by Serge D’Oria, Chairma (from here on UNISCO)

and

Regione Puglia – Area Politiche per lo Sviluppo Economico, Lavoro e Innovazione

Servizio Formazione Professionale

percorsi triennali di Istruzione e Formazione Professionale

located in Via Corigliano 1 - Zona Industriale - 70132 – Bari – represented by Rosanna Squicciarini,
Responsible for courses (from here on Regione Puglia)

I. INTRODUCTION

JA-YE Italy is a not for profit organization that develops and promotes educational programs aimed at transferring basic skills and knowledge to the school to develop employability and ensure a better quality of life to young people, and made them actively contributing to the future economic, social and cultural of their communities. Since 2003, with the support of companies, foundations, institutions and business professionals, JA-YE reached and trained more than 115,000 students in primary, secondary and high schools all over Italy. JA-YE Italy is a partner of JA-YE Europe, the pan-European network based in Brussels that brings together 38 national organizations every year and reaches more than 3.1 million students, and Junior Achievement Worldwide, the largest and oldest not for profit organization in the world for the promotion of Economics in school.

UNISCO, JA-YE Italy’s partner for Apulia, is a not for profit organization based in Bari, born in 2003 and active in the field of education and local development. It is accredited by the Apulia Region to carry out training activities financed by public resources, and it is involved in local, national and European public fundings.

UNISCO was born with the intention to unite, work together and network with professionals, agencies, organizations and institutions from Apulia, national and European levels, in order to enable a network that will help his work with the local development and the dissemination and sharing of best practices social, economic and cultural. Particular attention is paid to UNISCO in the work of promotion and the active involvement of young people of our region, to support them in expressing their capabilities, cultivating dreams and aspirations and have the right tools to achieve these aims.

Since 1999, the Region of Puglia is engaged in the implementation of compulsory training courses. Following the Law 53/03, the Region established three-year Education and Training courses (IeFP) for children out of the first cycle of compulsory education until the completion of the 18th years of age. These courses, carried out in synergy by accredited training institutions and schools, have a particular focus on the acquisition of technical skills and the link with the world of work.

II. OBJECT OF THE AGREEMENT

The object of this agreement is the common interest of the Contracting Parties to the entrepreneurial education programs and orientation to work in high schools. JA-YE Italy holds the program "Company Programme", already

active in about 100 Italian high schools, and the subject of experimentation and study within the project "Student Company" (European Program "Leonardo da Vinci" - Lifelonglearning Programme 2007-2013). The S.C. project studies the Norwegian approach for the establishment of a mini-company of students and aims to develop an action plan on entrepreneurship in education to reach in the medium-long term . JA-YE Italy worked coordinated the establishment and management of the student company called "Remember" and made up of a group of students (aged between 15 and 18 years) in a position of social disadvantage, participating in the Project for Education and Training "Administrative Secretary " supported by the Organization Unisco and the Calamandrei High School in Bari.

III. PURPOSES OF THE AGREEMENT

This Agreement aims to establish between JA-YE Italy, UNISCO, and the Apulia Region a long-term collaboration to follow up the experiment carried out under the project "Student Company" in section II of this Agreement.

In particular, the objective is the structuring of mutual collaboration that includes, in particular:

- disseminating the results of the project "Student Company"
- the development of joint activities geared towards promoting entrepreneurship in schools, training institutions and training projects
- the development of skills that will be integrated into the curriculum vitae of the school, Professional Training Institutes and training projects

In order to achieve the objectives of cooperation stipulated in this Protocol and for new tasks that may arise in the future, the parties will establish contractual agreements through which separate and specific arrangements for cooperation and regulate the rights, obligations and conditions for the implementation of activity in question.

IV. CONFIDENTIALITY

In order to achieve good cooperation, the Parties will agree on the content information and project results will be made public, respecting the principle of confidentiality of information acquired during the implementation of this agreement that each side able to indicate as confidential.

V. FINAL PROVISIONS

For the implementation of the commitments and activities under this agreement, the Parties agree to maintain regular and frequent contact for the evaluation and implementation of individual activities.

The Contracting Parties, after the signing of this agreement, will undertake to achieve the tasks assigned to an operational level, and to propose new forms of cooperation or procedures for implementing the existing project and the ongoing cooperation.

This agreement has no expiration date and is concluded for an indefinite period of time may be terminated unilaterally by either party by notifying the other party.

This protocol does not require any fee or exclusively borne by the Contracting Parties, any other agreement, including economic and executive joint actions will be governed by subsequent agreements, protocols or conventions.

07/10/2011

JA-YE Italy
Executive Director
Miriam Cresta

Associazione UNISCO
Chairman
Serge D'Oria

Regione Puglia
Responsible of courses
Rosanna Squicciarini